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# SURVIVING THE GLOBAL FINANCIAL CRISIS IN THE MINING SECTOR SEMINAR

Tuesday January 13, 2009

Radisson Admiral Hotel-Harbourfront  
249 Queens Quay West Toronto Canada 416.203.3333

Seminar Presenters



GLOBAL MINING CORPORATION



Barristers & Solicitors



Macleod Dixon LLP



SANDFIRE SECURITIES INC.



TORONTO STOCK EXCHANGE | TSX VENTURE EXCHANGE

ZED FINANCIAL PARTNERS



**08h20–08h50 REGISTRATION AND NETWORKING  
CONTINENTAL BREAKFAST**

**Session 1 WELCOME AND INTRODUCTION  
08h50–09h00 BRUCE SHAPIRO, *President,*  
MineAfrica Inc.**

SEMINAR CHAIRMAN – RICHARD LACHCIK,  
*Partner and Head, Mining Group,*  
Macleod Dixon LLP

**Session 2 MARKET MELTDOWN: UNDERSTANDING  
09h00–09h30 300 YEARS OF FINANCIAL CRISES**

DR. MARK MULLINS, *Executive Director,*  
The Fraser Institute

Today's financial turmoil began when subprime mortgages brought down Wall Street's best and brightest. It's now testing the very foundations of the world economy. This rolling credit crisis leapt from one market to another across the globe for more than a year but is now showing encouraging signs of stability – and maybe even an early signal of future renewed growth. This session will put this once-in-a-lifetime financial turmoil in context.

**Session 3 UNDERSTANDING THE KEY INDICATORS OF YOUR  
09h30–10h00 COMPANY'S ABILITY TO WEATHER THE STORM**

LEE HODGKINSON, *Chairman,*  
Global Mining Group & Partner

MATT TEDFORD, *Partner Advisory,*  
KPMG LLP

A number of factors, both financial and non-financial, will dictate whether a company can survive the current economic crisis. This session will cover key risks and areas of focus for companies such as cash & working capital management, stakeholder engagement, and understanding other risks associated with potential solutions to dealing with issues.

**Session 4 INVESTMENT BANKING –  
10h00–10h30 STRATEGIES FOR MATURE COMPANIES**

JAMES E. KOFMAN, *Vice Chairman,*  
UBS Securities Canada Inc.

This session will provide a current perspective on market events, how they are impacting mining companies and strategies for going forward.

**10h30–10h50 REFRESHMENT AND NETWORKING BREAK**

**Session 5 INVESTMENT BANKING –  
10h50–11h20 STRATEGIES FOR JUNIOR AND MID-MARKET  
COMPANIES**

DARYL HODGES, *Senior Managing Director,*  
Investment Banking  
Jennings Capital Inc.

The strategies for junior and mid-market companies differ from those of the seniors. This session will cover non-traditional financing strategies in the secondary markets including; public high yield debt financing, convertible debentures, flow-through shares, off-take agreements and royalty agreements.

**Session 6 STRATEGIES FOR SUCCESSFUL  
FINANCINGS**

**11h20–11h50 WITH COMMERCIAL LENDERS**

TED KAVANAGH, *Director, Investment  
Banking - Mining & Metals,*  
Standard Americas, Inc.

Topics to be covered in this session include:

- how the current environment impacts new financings
- care and maintenance of your existing financing relationships
- financial health in the international banking industry
- what can my bank do for me
- strategies for a successful credit application

**Session 7 UNDERSTANDING THE KEY LEGAL  
AND REGULATORY**

**11h50–12h20 ISSUES IN THE CURRENT  
ENVIRONMENT**

JANNE DUNCAN, *Partner,*

BRIAN LEVETT, *Partner,*  
Macleod Dixon LLP

Topics to be covered in this session include:

- mergers and acquisitions
- strategic alliances – share exchanges
- share buy-backs
- going private transactions
- non-traditional financing strategies in the secondary markets
- public high yield debt financing
- convertible debentures
- flow-through shares
- off-take agreements
- royalty agreements
- defensive strategies (poison pills)
- change of control provisions in employment contracts – golden parachutes
- hedging strategies
- under-water stock options – motivating and retaining your key employees

**12h20–13h30 NETWORKING LUNCHEON**

Presented by  
 MINEAfrica  
PROMOTING MINING INVESTMENT IN AFRICA

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**Session 8 THE OUTLOOK FOR COMMODITY PRICES AND THE GLOBAL MINING INDUSTRY**  
13h30–14h00

PATRICIA MOHR, *Vice President, Economics & Commodity Market Specialist,*  
**The Scotiabank Group**

Effective strategic decision-making demands accurate knowledge of global macro-economic trends. This session will provide an outlook for the mining sector globally and commodity prices.

**Session 9 INSOLVENCY AND RESTRUCTURING**  
14h00–14h30

DAVID PLANQUES, *National Leader Corporate Advisory & Restructuring*  
**PricewaterhouseCoopers**

Topics to be covered in this session include:

- business restructurings
- Bankruptcy and Insolvency Act
- Companies Creditors Arrangement Act
- proposals
- strategic sale of impaired assets
- valuing assets to achieve financing and strategic transactions-through shares
- mitigating risk when your partner or counter-party may be insolvent

**Session 10 PANEL DISCUSSION - CREATIVE FINANCING ALTERNATIVES**  
14h30–15h20

JANIS KOYANAGI, *Director, Business Development & Strategy,*  
**TMX Group (Toronto Stock Exchange)**

STEPHEN PINCUS, *Partner,*  
**Goodmans LLP**

LEON RAUBENHEIMER, *Managing Partner,*  
**ZED Financial Partners**

KEITH SPENCE, *President,*  
**Global Mining Corporation**

MICHAEL SPROULE, *Managing Director, Investment Banking,*  
**Sandfire Securities Inc.**

The current environment is creating a demand for innovative financing alternatives. This interactive panel discussion will cover alternative financings (such as Special Purpose Acquisition Corporations and Capital Pool Companies), private equity, sovereign funds and special situation lending.

**Session 11 WRAP UP**  
15h20–15h30

SEMINAR CHAIRMAN – RICHARD LACHCIK,  
*Partner and Head, Mining Group,*  
**Macleod Dixon LLP**

WAYNE FLOREANI, *Vice President,*  
**MineAfrica Inc.**

For more information on presenting at upcoming events contact:

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